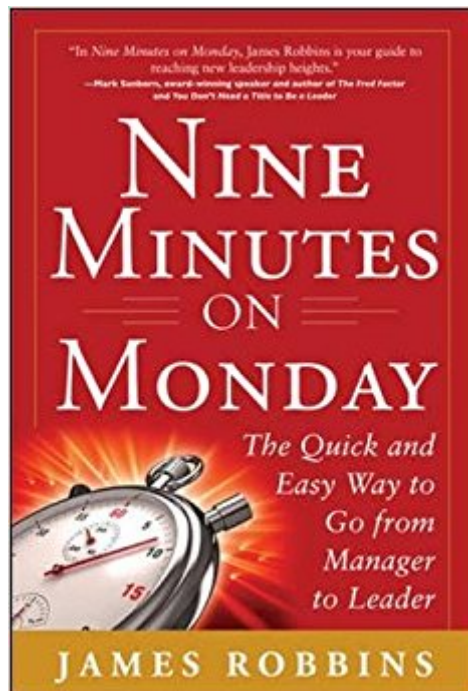




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Nine Minutes On Monday: The Quick And Easy Way To Go From Manager To Leader



Synopsis

The Globe & Mail's #1 Business Book of the Year! "ALL IN, ALL THE TIME" Low performance and high turnover is not the result of lazy, apathetic workers. It's not about decreasing budgets. And it's not about a terrible economy. It's about leadership that doesn't engage employees. In *Nine Minutes on Monday*, leadership guru James Robbins argues that employee engagement comes down to one thing: a constant dedication to meeting the universal needs that drive performance excellence. In today's chaotic, high-stakes business environment, it is easy to get distracted from leadership responsibilities by focusing on tasks at hand instead of on strategy. But when you neglect to keep your leadership priorities in front of you, everyone suffers--your staff, your organization and, in the end, you. Whether you lead a small team or an entire organization, you'll discover the nine keys to raising productivity, boosting morale, and increasing employee engagement. *Nine Minutes on Monday* combines proven engagement drivers and principles of human motivation into a simple system of execution that will show immediate results. Inside you'll find:

- The "9 Minute" template for maintaining focus on your leadership priorities--no matter how busy you are
- Three key questions that will help you connect purpose to paycheck for your staff
- A four-step formula for addressing subpar performance and driving complacency from the workplace
- A simple coaching model for fast-track staff development
- Four reward/recognition tools that will leave your employees feeling valued and motivated
- The one simple activity that will forge deep bonds of trust between you and your employees
- Three key ingredients that will immediately increase the motivation level of any employee

Being a great leader is never easy, but Robbins breaks it all down into essential components to reveal its fundamental simplicity. *Nine Minutes on Monday* is your road map to igniting purpose, passion, and engagement among your team members. Master and apply the tools and techniques inside, and your employees will be motivated, inspired, and equipped to bring their best to work each and every day. Quick and simple leadership lessons for boosting performance, morale, and engagement

"James Robbins is a terrific observer, thinker, and storyteller. He also has marvelous insights about how leaders can help employees become more connected to their work setting. He weaves together personal stories with thoughtful leadership insights into a compelling book. If leaders will do the nine minutes he suggests each Monday morning, they will become what we have called 'meaning makers' who deliver enormous value to their employees, customers, investors, and communities." -- Dave Ulrich, professor, Ross School of Business, University of Michigan; partner, The RBL Group; coauthor, *The Why of Work*

"It really works! Robbins provides simple and practical tools to help all managers get on the road toward becoming great leaders. These nine easy-to-use principles are relevant to today's work environment and yet so often

overlooked. Thank you for helping me to make a difference to my team." -- Sue Travis, HR Manager, Lowe's "Every manager in your workplace needs this book. Practical and easily doable ideas that will help turn your managers into truly inspiring leaders." -- Michael Kerr, "The Workplace Energizer" and author of Putting Humor to Work "Great easy read with lots of practical applications for leaders looking to improve their game and really make a difference in the lives of those they lead." -- Debbie Stein, CFO AltaGas

Book Information

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Customer Reviews

JAMES ROBBINS is a consultant and professional speaker who helps organizations increase productivity and decrease employee turnover. By weaving his own tales of adventure into thought-provoking presentations on leadership, James equips managers to lead with excellence.

This is an excellent book for all Managers or Supervisors who want to become Leaders. The book is laid out in an easy to follow fashion, and I love the personal stories that are interspersed in the book. If you can't find 9 minutes at the beginning of your work week to improve your leadership and most importantly enhance your relationships with those who work for you, then you might want to find another vocation.

Having read several leadership books, I find this one to be the most straight-forward/practical. Nine minutes on Monday is all it takes to plan your week to ensure you're leading and not idling. Ideal for

the novice manager, but enough here that even a seasoned pro can probably get a good refresher. Pro: + Emphasizes practical leadership techniques + Good end of chapter synopsis with thought-evoking questions + Concise text makes its points in about 200 pages + Decent number of references + Quite quotable + Teaches the reader a method for creating high-performing teams with minimal time investment + Good ideas for implementing the system a little at a time Con: - References their web site, which requires (free) registration using your email address... items there could (should) have been added to the book - Doesn't offer much on the topic of barriers/barrier breaking, relying mostly on the time challenge of leading... some time spent on managing a hyperactive or controlling boss, among other topics, would be useful Bottom line: Recommended. Very good.

excellent book. I use this to help all new managers establish a leadership presence. The approach helps to establish a consistent way of interacting with employees through specific leadership activities that are planned vs by chance

A lot of this wasn't new to me, but the nine concrete, tangible, bite-sized tools are fantastic. Anyone in a leadership position, and anyone who wants to be, should consider this a must-read! You don't have to be a manager to be a leader, and these are excellent tools for cultivating leadership.

I liked the analogy of mountain climbing and the guide compared to the leader of an organization. I'm interested to print if the online resources and looking forward to getting started on Monday!

Awesome book right on target and now I receive the e-mails from James Robbins to continue with the learning.

This book boils down effective leadership to simple, helpful and practical steps. Through its stories and facts, the book helps to move you from just 'concepts' to actual doing. I could not stop - I hungered for opportunities to get back to reading the book - until I completed the last page.

I bought this book on BookBub, and this gives great tips on how to manage people. I really thought the author made excellent points on how to effectively manage just by creating a 9 minute template. If managers did this effectively, workers would be more productive and happier.

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